

## Finding Names Fast

Sending letters to your friends and family is a fast and easy way for your team to reach its fundraising goal.

Use this form to help generate a list of addresses to which you can send your Up 'til Dawn letters.

You will be amazed at how easy it is to gather a list of names. Bring this completed form with you to the Up 'til Dawn Event on \_\_\_\_\_ at \_\_\_\_\_ at \_\_\_\_\_.

### **PARTICIPANT NAME** \_\_\_\_\_

#### **FAMILY** (*parents, siblings*)

Name	Address	City	State	ZIP
1 _____	_____	_____	_____	_____
2 _____	_____	_____	_____	_____
3 _____	_____	_____	_____	_____
4 _____	_____	_____	_____	_____
5 _____	_____	_____	_____	_____

#### **EXTENDED FAMILY** (*grandparents, cousins, aunts, uncles, nieces, nephews*)

Name	Address	City	State	ZIP
6 _____	_____	_____	_____	_____
7 _____	_____	_____	_____	_____
8 _____	_____	_____	_____	_____
9 _____	_____	_____	_____	_____
10 _____	_____	_____	_____	_____
11 _____	_____	_____	_____	_____
12 _____	_____	_____	_____	_____
13 _____	_____	_____	_____	_____
14 _____	_____	_____	_____	_____
15 _____	_____	_____	_____	_____

#### **FRIENDS (NOT PARTICIPATING IN UP 'TIL DAWN)**

Name	Address	City	State	ZIP
16 _____	_____	_____	_____	_____
17 _____	_____	_____	_____	_____
18 _____	_____	_____	_____	_____
19 _____	_____	_____	_____	_____
20 _____	_____	_____	_____	_____
21 _____	_____	_____	_____	_____
22 _____	_____	_____	_____	_____

#### **EMPLOYER/CO-WORKERS**

Name	Address	City	State	ZIP
23 _____	_____	_____	_____	_____
24 _____	_____	_____	_____	_____
25 _____	_____	_____	_____	_____
26 _____	_____	_____	_____	_____

## FAMILY FRIENDS

Name	Address	City	State	ZIP
27 _____	_____	_____	_____	_____
28 _____	_____	_____	_____	_____
29 _____	_____	_____	_____	_____
30 _____	_____	_____	_____	_____
31 _____	_____	_____	_____	_____
32 _____	_____	_____	_____	_____
33 _____	_____	_____	_____	_____
34 _____	_____	_____	_____	_____

## FORMER TEACHERS/CHURCH MEMBERS/COACHES

Name	Address	City	State	ZIP
35 _____	_____	_____	_____	_____
36 _____	_____	_____	_____	_____
37 _____	_____	_____	_____	_____
38 _____	_____	_____	_____	_____
39 _____	_____	_____	_____	_____
40 _____	_____	_____	_____	_____

## DENTIST/DOCTOR/BEAUTICIAN/BARBER/LIBRARIAN, ETC.

Name	Address	City	State	ZIP
41 _____	_____	_____	_____	_____
42 _____	_____	_____	_____	_____
43 _____	_____	_____	_____	_____
44 _____	_____	_____	_____	_____
45 _____	_____	_____	_____	_____

## NEIGHBORS

Name	Address	City	State	ZIP
46 _____	_____	_____	_____	_____
47 _____	_____	_____	_____	_____
48 _____	_____	_____	_____	_____
49 _____	_____	_____	_____	_____
50 _____	_____	_____	_____	_____

## TIPS

- To complete your letters even faster, bring address labels with the following information pre-printed on them to place in the "student information" section of your letters: your name, permanent mailing address, e-mail address, phone number and team name.
- Only mail letters to people you know. Research shows that people are more likely to give if they know you. This also saves St. Jude postage money.
- Include a personal note on your letter. Tell the recipient what you've been up to and how much you appreciate their support.

**YOUR NAME**

**YOUR PERMANENT MAILING ADDRESS**

**YOUR E-MAIL ADDRESS**

**YOUR PHONE NUMBER**

**TEAM NAME**